HP Solutions

APO Starter Kit
Ready to Optimize

Supply Chain Management
The APO Starter Kit

The longest journey starts with a single step.

Take the first step towards an integrated supply chain solution with HP’s APO Starter Kit. In an increasingly complex business environment, the APO Starter Kit makes things easy for you. With the APO Starter Kit, you can implement SAP APO (Advanced Planner and Optimizer) in no time at all. Hardware, software and consulting services are provided from a single source at fixed rates.

The APO Starter Kit comprises the following services:

- Provision of a pre-installed APO server by Hewlett-Packard
- Consulting and prototyping services from Hewlett-Packard
- A three-month test license for SAP APO

The goal of the APO Starter Kit is to provide you with a pilot APO system in the shortest possible time. The scope of the business processes to be modeled is determined at the Scoping Workshop.

IT Set-up of the APO Ready to Optimize Starter Pack

- Verification of Installation pre-requisites (O/S, LAN, Storage, SAP-Pack SW)
- Coordination of the O/S Patch Installation and downloading of the SAP Support Packages
- Installation of APO on the "Bundle" server and apply support packages on the "Bundle" server
- Setup of the Development & Integration client and connection to a Source R/3 Test System (all necessary prerequisites to connect the R/3 Testsystem to the APO Starter Pack system have to be done prior to the APO installation by the customer, or can be provided by HP as an optional activity)
- Initialization of the basic IT customization and verification of its correct operation

- Set-up of one client desktop and analysis software and a sample printer connected to the NT Server
- Installation of plugin software in order to generate the CIF interface between R/3 and APO.

Consulting Services Provided with the APO Starter Kit

Our consultants will conduct special supply chain workshops in your enterprise.

Scoping Workshop:
At this workshop we will determine which consulting modules you require and which processes are to be analyzed

Assessment Workshop:
Our consultants will work with your process specialists to develop plans for optimizing your business processes with APO. The plans will incorporate any future objectives and development scenarios

Prototype Phase:
HP will configure your APO prototypes on the basis of the defined scenarios, regarding:
- Supply chain modeling
- Demand planning
- Supply network planning
- Production planning/detailed scheduling
- Available to promise

Deliverables:
On completion of our consulting services, you will receive:
- An assessment of feasibility and fulfillment of requirements
- A clear set of objectives for your APO project
- APO prototypes tailored to the needs of your company
- A project plan for the next step
- Systems architecture, sizing and security plan

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### Input

- Business processes today
- Optimization potential
- Available skills
- Requirements for future business processes

### Dedicated Prototyping

- Technology setup
- Scoping
- Assessment

#### Demand planning

- Supply network planning
- Production planning / Detailed scheduling
- Available to promise

#### Prototype development

- SAP APO

#### IT infrastructure

### Output

- Benchmark
- New SCM-scenario
- Hardware requirements
- Project plan
- Financing
With SAP’s APO software for advanced planning and optimization, you can control and optimize your entire supply chain from end to end, taking account of many highly complex variables.

A key benefit of SAP APO is support for simultaneous materials and capacity planning across multiple stages of the logistics chain.

SAP APO is based on innovative liveCache technology. This technology provides a high-speed infrastructure for complex, data-intensive applications within the SAP Business Framework. Compared with conventional software technologies, liveCache represents a huge increase in processing power and makes possible completely new, data-intensive applications such as forecasting and real-time logistics planning.

The APO Starter Kit includes a three-month test license.

Hardware for the APO Starter Kit

The HP NetServer LH 6000/LH 6000r is the ideal choice:
- High availability
- Scalability
- Outstanding performance

Thanks to its integrated I2O technology, the HP NetServer LH 6000/LH 6000r offers outstanding I/O performance, and is therefore perfect for use as an SAP database or application server.

Equipment:
- Up to 6 Pentium III Xeon 550/700 MHz processors
- 100 MHz system bus
- 256 MB to 8 GB RAM
- 436,8 GB usable Disk (brutto) 12 bays with
  - 36,4 GB drives
- Dual-channel NetRaid controller
- Redundant Ultra 2 SCSI interface

Equipped with the above components, these systems have a proven track record as a strong platform for running SAP applications.

In addition, the servers offer outstanding reliability for business-critical systems, since fault-tolerant subsystems, such as ECC RAM, Hot Swap disk drives, dual-channel controllers, redundant power supplies and fans, are already integrated into the system or can be added easily. The HP NetServer LH 6000/LH 6000r also comes with a Remote Management Card for off-site maintenance.
HP Solutions

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HP & SAP
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"ONE-STEP INTERNET BUSINESS"

A PERSONALIZED, ANYTIME, ANYWHERE INTERNET SOLUTION
- Integrating users, processes and technology
- Creating the infrastructure for Internet Business

AN INTERNET ARCHITECTURE OFFERING OUTSTANDING RELIABILITY
- Services that guarantee high availability
- Immediate access round-the-clock world-wide
  - Capacity-on-demand solutions

ONE-STEP BUSINESS PORTALS
- Enterprise application integration
- Value collaboration networks
- Global process integration

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